



July 5, 2019

Dear Valued Customer

Subject: Vancouver Ports Introduce \$25.00 Positioning Rate Fee

Who Introduced the Fee?

Effective Monday, July 1, 2019, the BC Container Trucking Commissioner will have authority to set rates and fuel surcharges. This is designed to help maintain stability, fairness and competitiveness in the sector. This action supports the commissioner's implementation of a new positioning rate to compensate drivers for trips without containers, which currently are unpaid.

How Does the Fee Get Applied?

Effective July 1, drivers will receive the \$25 rate supplement to every paid trip-rate container move. This new rate benefits drivers by recognizing their time spent driving, while minimizing industry disruption and enabling effective audit and enforcement by the commissioner.

Where Can I Get More Information?

Details of these new charges can be found at: <https://news.gov.bc.ca/releases/2019TRAN0111-001320>

What Will Change on The Canadian Alliance Invoice?

Effective July 1, 2019 all Port Container moves coordinated by Canadian Alliance will incur an additional charge of \$25.00 plus FSC for each container move. These charges will be a pass-through charge with no additional mark up from Canadian Alliance.

If you have any additional questions, please do not hesitate to contact your Customer Service Representative or the undersigned at (604) 270-6077.

Sincerely,

A handwritten signature in black ink that reads "Matt Yu".

Matt Yu
Pricing & Performance Analyst
Canadian Alliance Terminals Inc.